

Business attorney [Patrick Spott](#) conducted a one hour seminar entitled "Dig Your Well Before You Are Thirsty" as the final 2011 offering of the Duluth Area Chamber of Commerce Small Business Development Series. In addition to practicing law Spott is a Senior Lecturer at the University of Wisconsin Superior, adjunct instructor at the College of St. Scholastica, and a Dale Carnegie Trainer at Norman & Associates. As part of his commitment to personal networking, Spott is also a ten year member of the Lake Superior Chapter of Business Networking International.