

Business attorneys Kay Biga and Patrick Spott were the keynote speakers at the Solo and Small Firm Conference at the DECC on August 6, 2019. Their topic was: Lessons Learned While Building Our Small Firm Practice – Marketing, Technology, Financial and Customer Service Ideas That You Can Implement NOW!

Biga was a panelist with Jon Schindel and Paul Floyd on the topic of Planning for Profitability – Financial Metrics, Processes, Billing, Staffing and Compensation on August 5, 2019.

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A note from an attendee:

“Thank you for presenting at the Solo and Small Firm Conference. I wanted to tell you BOTH how helpful and how informative I found your presentation! A lot of great ideas that I intend to put into my practice. Your presentations were very funny too!

Thanks again!